

**Project: Transaction Advisor for Digital Platform for Land records in Punjab
Clarifications w.r.t. the queries received through email**

S. No.	Name of Companies	Queries	Clarifications										
1.	M/s Deloitte Touche Tohmatsu India LLP	<p>Original Clause at Page No. 3, Section 1 Data Sheet:</p> <table border="1" data-bbox="451 423 1575 1198"> <thead> <tr> <th data-bbox="451 423 572 456">Phase</th> <th data-bbox="572 423 776 456">Description</th> <th data-bbox="776 423 1088 456">Activities</th> <th data-bbox="1088 423 1354 456">Deliverables</th> <th data-bbox="1354 423 1575 456">Duration</th> </tr> </thead> <tbody> <tr> <td data-bbox="451 456 572 1198">IV</td> <td data-bbox="572 456 776 1198">Exit Management</td> <td data-bbox="776 456 1088 1198">Project Transaction Advisor Exit Management 1. Measure the project benefits as against the objectives and goals of the project 2. Prepare final project appraisal report covering project goals and objectives, implementation methodology used, project risk and mitigation strategies used, project achievements and failures, additional follow up action to be done by the department/ agency</td> <td data-bbox="1088 456 1354 1198">Project Transaction Advisor Exit Management Report</td> <td data-bbox="1354 456 1575 1198">4 weeks after completion of management Phase</td> </tr> </tbody> </table> <p>Query: This is regarding the RFP that has been published on “Selection of Transaction Advisor for Digital Platform for Land Records in Punjab”. We, as PwC, are very keen to participate in this bid, hence we request you to kindly extend the date of</p>	Phase	Description	Activities	Deliverables	Duration	IV	Exit Management	Project Transaction Advisor Exit Management 1. Measure the project benefits as against the objectives and goals of the project 2. Prepare final project appraisal report covering project goals and objectives, implementation methodology used, project risk and mitigation strategies used, project achievements and failures, additional follow up action to be done by the department/ agency	Project Transaction Advisor Exit Management Report	4 weeks after completion of management Phase	<p>Proposals must be submitted no later than the following date and time: July 22nd, 2022 up to 3.00PM.</p>
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2.	M/s Deloitte Touche Tohmatsu India LLP	<p>Original Clause at Page No. 9, Section 2 Scope of work, Deliverables, timelines.</p> <p>As part of this section, following phases are defined in RFP:</p> <ul style="list-style-type: none"> • Initiation • Assessment • Design • Construction • Exit Management <p>Query: In this 'Duration' column, Management phase is mentioned whereas we are not able to locate this phase in the table. Request you give more clarity on the duration of exit management phase.</p> <p>Also, we understand that Transaction advisor will exit after onboarding of SI (T+ 30). Please confirm duration of contract.</p>	<p>It is clarified that Management Phase shall commence after construction period and shall continue till the time of the successful implementation of the project by the Implementation Agency.</p> <p>The Management phase shall be read as:</p> <table border="1" data-bbox="1607 513 2567 1427"> <tr> <td data-bbox="1607 513 1663 1427">IV</td> <td data-bbox="1663 513 1870 1427">Management</td> <td data-bbox="1870 513 2252 1427"> <ul style="list-style-type: none"> • Assistance in project implementation by Monitoring the progress of Implementing Agency throughout the project implementation period upto Go-live stage. • Submit the quarterly report regarding the progress of the project. • Shall be available for the discussions and deliberations/ meetings/troubleshooting/ etc. throughout the project period. • Drafting of the SoP/ guidelines/instructions </td> <td data-bbox="2252 513 2403 1427">Submit monthly reports</td> <td data-bbox="2403 513 2567 1427">T+26 till the successful implementation/Go-live of the project.</td> </tr> </table>					IV	Management	<ul style="list-style-type: none"> • Assistance in project implementation by Monitoring the progress of Implementing Agency throughout the project implementation period upto Go-live stage. • Submit the quarterly report regarding the progress of the project. • Shall be available for the discussions and deliberations/ meetings/troubleshooting/ etc. throughout the project period. • Drafting of the SoP/ guidelines/instructions 	Submit monthly reports	T+26 till the successful implementation/Go-live of the project.
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					as per the project requirements		
			Exit Management shall be read as Phase V.				
3.	M/s Deloitte Touche Tohmatsu India LLP	<p>Original Clause at Page No. 9, Section 2 Scope of work, Deliverables, timelines: In exceptional cases where the project is bided out 2nd time, a time of 21 days shall be provided at milestone no. III (Construction) of, however, no extra payment shall be made for bidding the project for the second time.</p> <p>Query:</p> <p>(1) As part of the 'Construction' Phase, following deliverables are considered in RFP:</p> <ul style="list-style-type: none"> • RFP for project & other supporting documents • Bid Assessment Report <p>Basis our experience, the time allowed is less for delivering the deliverables. Also, there can be situations where the delay may not be solely attributable to the transaction advisor like approvals, signoffs, etc.</p> <p>In case of any delay not solely attributable to consultant (such as approval of RFP, extension of submission date, etc), request to consider the additional efforts & time of the transaction advisor based on rate quoted in this bid.</p> <p>(2) In case of re-bidding, please consider additional payment to Transactional advisor based on based on actual time taken on basis of time & material and rates quoted in</p>	It is clarified in case the project is bided out for the 2 nd or 3 rd time, no additional fee will be paid to the Transaction Advisor.				

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		the RFP.																
4.	M/s Deloitte Touche Tohmatsu India LLP	<p>Original Clause at Page No. 10, Section 5 Payment Schedule:-</p> <p>e) The following table details out the payment structure (Fee Payment Terms):</p> <table border="1" data-bbox="451 412 1542 870"> <thead> <tr> <th data-bbox="451 412 585 464">S. No.</th> <th data-bbox="585 412 1010 464">Deliverables</th> <th data-bbox="1010 412 1542 464">Percentage of Payment</th> </tr> </thead> <tbody> <tr> <td data-bbox="451 464 585 565">1.</td> <td data-bbox="585 464 1010 565">Issuance of Lol/Letter of Award</td> <td data-bbox="1010 464 1542 565">14% of cost quoted for Component A.</td> </tr> <tr> <td data-bbox="451 565 585 870">2.</td> <td data-bbox="585 565 1010 870">For providing assistance upto 6 months from effective date of agreement with successful bidder on the various Technical & other issues that may arise</td> <td data-bbox="1010 565 1542 870">6% of cost quoted for Component A. This amount shall be paid as equal monthly installments of 1% each on furnishing of monthly reports.</td> </tr> </tbody> </table> <p>Query: Basis our experience of executing similar assignments, we understand that issuing Lol/Letter of Award is not in control of the Transaction Advisor and can be situations where the delay may not be solely attributable to the transaction advisor like approvals, signoffs, late response, etc.</p> <p>Hence, it is requested to consider payment on submission of Evaluation Assessment report.</p>	S. No.	Deliverables	Percentage of Payment	1.	Issuance of Lol/Letter of Award	14% of cost quoted for Component A.	2.	For providing assistance upto 6 months from effective date of agreement with successful bidder on the various Technical & other issues that may arise	6% of cost quoted for Component A. This amount shall be paid as equal monthly installments of 1% each on furnishing of monthly reports.	<p>It is clarified that 20 % payment will be released on submission of Evaluation Assessment Report. Accordingly, payment schedule will be updated.</p> <p>It is further clarified that of 15% shall be released on the successful implementation /Go Live of the Project by the Implementing Agency. The time period for the successful implementation /Go Live after of the testing period. The payments for the time said time period shall depend on increase/decrease of the project time lines. For example if the project is to be successfully implemented in 1 (one) year than the payment of 15% shall be as per 15%/12 months. If it takes 18 months than the payment of 15% shall be payable 15%/18 months i.e. the successful implementation/ Go Live of the project. In case the project implementation gets advanced or delayed the Authority shall make an assessment after every two months and the implementation period shall be adjusted accordingly and payments thereto.</p> <p>The revised payment schedule shall be read as under:-</p> <p>a) The following table details out the revised payment structure:</p> <table border="1" data-bbox="1607 1237 2564 1409"> <thead> <tr> <th data-bbox="1607 1237 1698 1338">Sr. No.</th> <th data-bbox="1698 1237 2306 1338">Deliverables</th> <th data-bbox="2306 1237 2564 1338">Percentage of Payment</th> </tr> </thead> <tbody> <tr> <td data-bbox="1607 1338 1698 1409">1.</td> <td data-bbox="1698 1338 2306 1409">Submission of Detailed Work Plan</td> <td data-bbox="2306 1338 2564 1409">5% of cost quoted</td> </tr> </tbody> </table>	Sr. No.	Deliverables	Percentage of Payment	1.	Submission of Detailed Work Plan	5% of cost quoted
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			2.	Submission of As-Is and Best Practices Report	20% of cost quoted
			3.	Submission of Detailed Project Report	20% of cost quoted
			4.	Submission of Final Request for Proposal	10% of cost quoted
			5.	Issuance of Lol/Letter of Award	10% of cost quoted
			6.	Submission of evaluation Assessment Reports.	20% of cost quoted
			7.	For providing assistance till end of the project from effective date of agreement with successful bidder on the various Technical & other issues that may arise.	15% of cost quoted on successful implementation till go-live of the project by the Implementing Agency. This amount shall be paid as equal monthly installments on furnishing of monthly reports.
5.	M/s Deloitte Touche	Original Clause at Page No. 10, Section 5 Payment Schedule: e) The following table details out the payment structure (Fee Payment Terms): table as per RFP.	Amended. Please refer query/point no. 4 for revised payment schedule.		

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	Tohmatsu India LLP	<p>Query: As per our understanding, this table is covering only 85% of the payments of the project and 15% payments are missing. It is requested to provide clarity on the remaining 15% of the payments.</p>	
6.	M/s Deloitte Touche Tohmatsu India LLP	<p>Original Clause at Page No. 11, Section 6 Requirement of Transaction Advisor:</p> <p>Educational Qualification:</p> <ul style="list-style-type: none"> • Technology Expert (Hardware) – B.E./ Btech/MCA & MBA • Technology Expert (Software) – B.E./ Btech/MCA & MBA <p>Query: Basis our experience of executing similar assignments, we understand that for technology expert, MBA may not be a suitable requirement. To ensure the quality of resources relevant certifications for the profile may be added like certificate related to Infrastructure, Security, Procurement, etc. Hence, it is request you to modify the educational qualifications as below:</p> <p>Technology Expert (Hardware) – B.E./ B.Tech/MCA</p> <p>Technology Expert (Software) – B.E./ B.Tech/MCA</p>	<p>Amended. Please refer section 6 at Page No. 11 of the Requirement of Transaction Advisor:</p> <p>It should be read as:</p> <p>Educational Qualification:</p> <ul style="list-style-type: none"> • Technology Expert (Hardware) – B.E./ B.Tech/MCA. • Technology Expert (Software) – B.E./ B.Tech/MCA.
7.	M/s Deloitte Touche Tohmatsu India LLP	<p>Original Clause at Page No. 14, Section 9 Evaluation And Selection Process:</p> <p>Past Relevant Experience:</p> <p>Experience Details of consulting for implementation of projects based on BOOT/PPP model each of value more than Rs.100cr in last 5 years.</p> <p>Query: It is requested to modify the clause as below:</p> <p>“Experience Details of consulting for implementation of projects based of value more than Rs.100cr in last 5 years”.</p>	<p>Amended. Please refer section 6 at Page No. 11 of the Requirement of Transaction Advisor:</p> <p>It should be read as:</p> <p>Past Relevant Experience:</p> <p>Experience Details of consulting projects for implementation of IT related projects for more than Rs.50 Cr in last 5 years.</p>

S. No.	Name of Companies	Queries	Clarifications
		<p>Also, we understand that only IT related projects with implementation /overall project value is more than Rs. 100 crores to be showcased for referenced criteria.</p> <p>Please confirm the understanding.</p>	
8.	M/s Deloitte Touche Tohmatsu India LLP	<p>Original Clause at Page No. 16, Section 9 Evaluation And Selection Process: Project Manager</p> <p>Experience of working with Land Records/ Land Registration: "At least two projects experience in the area of Land Records/ Land Registration. Profile without such experience will not be considered."</p> <p>Query: We understand that this criterion will restrict the good and relevant resources who have a deep experience in executing the IT projects in the area of As-Is Assessment, DPR, RFP, vendor selection and O&M phases.</p> <p>To ensure the quality of resources, relevant certifications may be included for this profile like PMP/ PRINCE 2/ ITIL, etc.</p> <p>Request you to remove the criteria.</p>	<p>Amended. Please refer section 9 at Page No. 16 Evaluation And Selection Process.</p> <p>It should be read as: Experience of working with Land Records/ Land Registration: "At least one project experience in the area of Land Records/ Land Registration/Property. Profile without such experience will not be considered."</p>
9.	M/s PWC	<p>Original Clause at Page No. 4, Section 2 Scope of Work, Deliverables, Timelines: Study of Revenue Act and Notifications</p> <p>Query: The RFP requests the assessment of the Act and Notifications. The assessment and reference as a part of as-is process is understood. You are requested to clarify the below for to-be Process.</p> <p>Request you to clarify the exact requirement as a part of To-Be "Legal and organizational changes".</p>	<p>It is clarified that no work related to legal and Organizational changes will be required. However, the understanding of the Act and notifications is essential.</p>
10.	M/s PWC	<p>Original Clause at Page No. 4, Section 2 Scope of Work, Deliverables, Timelines:</p>	<p>Sufficient time is given to submit the deliverables. Hence, No change is</p>

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		<p>Assessment - T + 8 Weeks</p> <ul style="list-style-type: none"> • As is-Status Report • Best Practices Report <p>Query: Considering the area of work stipulated in the section, the timelines for 7 weeks is not sufficient. The scope involves IT Assessment, Functional assessment, People assessment, Best practices assessment. Request your reconsideration.</p>	<p>allowed. However, bidder is required to make his own assessment for engagement of sufficient number of resources for meeting the timelines as mentioned in the RFP document.</p>
11.	M/s PWC	<p>Original Clause at Page No. 5, Section 2 Scope of Work, Deliverables, Timelines:</p> <p>Design - T+14 Weeks Detailed Project Report</p> <p>Query: Considering the area of work stipulated in the section, the timelines for 6 weeks is not sufficient. The scope involves To-Be process (People, Infrastructure, Functional processes, etc.) and Detailed Project Report (DPR). Request your reconsideration.</p>	<p>Sufficient time is given to submit the deliverables. Hence, No change is allowed. However, bidder is required to make his own assessment for engagement of sufficient number of resources for meeting the timelines as mentioned in the RFP document.</p>
12.	M/s PWC	<p>Original Clause at Page No. 7, Section 2 Scope of Work, Deliverables, Timelines:</p> <p>Financial Solution</p> <ol style="list-style-type: none"> i. Business model and continuity plan to ensure sustainable implementation, study existing transaction volumes and the model for designing PPP options based on user charges ii. Sources of funding iii. Cost benefit analysis <p>Query: The Scope of Work seeks to create a financial assessment and PPP models for implementation as a part of To Be and DPR. However, there are no role profiles sought as a part of resource requirements. Request your kind consideration to include</p>	<p>No change. However, bidder is required to make his own assessment for engagement of sufficient number of resources for meeting the timelines as mentioned in the RFP document.</p>

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		the resource profile accordingly.	
13.	M/s PWC	<p>Original Clause at Page No. 7, Section 2 Scope of Work, Deliverables, Timelines:</p> <p>Change Management Plan</p> <ul style="list-style-type: none"> • Capacity Building Requirements • Communication Strategy • Change Management Strategy <p>Query: The Scope of Work seeks to create a Training, Communication and Change Management experts as a part of To Be and DPR. However, there are no role profiles sought as a part of resource requirements. Request your kind consideration to include the resource profile accordingly.</p>	No change. However, it is clarified that the profile of Project Manager and Technical Expert would be capable for providing training plan. However, Transaction Advisor may engage the additional manpower its own level, if required with no cost liability to the Authority.
14.	M/s PWC	<p>Original Clause at Page No. 9, Section 2 Duration of Services:</p> <p>Phase I, II & III: Transaction Advisor will be required to complete the aforementioned phases within a period of 26 calendar weeks.</p> <p>Query: The timelines of 26 weeks is insufficient to perform as-is, ToBe, DPR and Preparation of RFP considering the overall assessment of IT, infrastructure, Processes, People, Legal Framework, Change Management, etc. with the said list of proposed resources. Request your reconsideration.</p>	No change. However, bidder is required to make his own assessment for engagement of sufficient number of resources for meeting the timelines as mentioned in the RFP document.
15.	M/s PWC	<p>Original Clause at Page No. 8, Data Sheet:</p> <p>Prepare RFP & related documents required for selecting IA comprising scope of activities to be undertaken.</p> <p>Query: We understand that the entire development of the digital platform can be tendered out as a single package. The authority is requested to confirm our understanding.</p>	It is presumed the entire development of the digital platform is to be tendered out as a single package. However, in case better model evolves during discussions or the Transaction Advisor suggest more than one package for bidding, the same have to be implemented at no additional cost to the Authority.

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16.	M/s PWC	<p>Original Clause at Page No. 9, Data Sheet: In exceptional cases where the project is bided out 2nd time, a time of 21 days shall be provided at milestone no. III (Construction) of, however, no extra payment shall be made for bidding the project for the second time.</p> <p>Query: We would like to clarify that our financial proposal is for two rounds of tendering. Any retendering beyond this is not envisioned under the current scope and will be charged to the authority. Please clarify.</p>	Please refer to Query no 3 above.
17.	M/s PWC	<p>Original Clause No. 9 Page No. 3, Data Sheet: Proposals must be submitted no later than the following date and time: June 2, 2022 up to 3.00PM.</p> <p>Query: We kindly request the authority to consider extending the Bid Due Date to two weeks from the date of response to our pre-bid queries or 17 June 2022 whichever is later.</p>	<p>Please refer section 6 at Page No. 11 of the Requirement of Transaction Advisor: It should be read as: Proposals must be submitted no later than the following date and time: July 22, 2022 up to 3.00PM.</p>
18.	M/s PWC	<p>Original Clause at Page No. 10, Data Sheet Clause 5 (e): Payment Schedule: The following table details out the payment structure (Fee Payment Terms). Query: The total does not add up to 100%. It is requested that the payment for the below milestones be revised.</p> <p>Submission of Detailed Work Plan – 15% Submission of as-is and Best Practices Report – 25% Submission of Request for Proposal – 25% Issuance of Lol/Letter of Award – 4%</p>	Amended. Please refer query/point no. 4 for revised payment schedule.

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		Other milestones remain unchanged.																
19.	M/s PWC	<p>Original Clause at Page No. 11, Key Personnel: Project Manager Should have been with the firm for the past atleast 2 years</p> <p>Query: The authority is requested to consider waiving of this requirement and allow the consultants to onboard independent experts as necessary with required qualifications to efficiently deliver this engagement.</p>	It is clarified that the key personnel should be having the requisite experience and should be kept on the roll of the firm for the entire period of the project. Any change in the key personnel shall attract penalty of 5% of the contract value.															
20.	M/s PWC	<p>Original Clause at Page No. 14, Clause 7 (j) Performance Security: The Winning bidder shall submit a Performance Bank Guarantee (Tech Form 6) for the amount of Rs. 10,00,000/- (Rupees Ten lakhs only) valid for 12 months.</p> <p>Query: The authority is requested to consider reducing the performance security amount to 2% of the contract value.</p>	<p>Please refer section 7 (J) at Page No. 14 Performance Security. It should be read as: The Winning bidder shall submit a irrevocable and unconditional Performance Bank Guarantee (Tech Form 6) for the amount of Rs. 10,00,000/- (Rupees Ten lakhs only) or 10% of the project value whichever is higher valid till six months after the expiry of the entire contract period i.e. end of the Exit Management period.</p>															
21.	M/s PWC	<p>Original Clause at Page No. 14 Evaluation of Technical Proposal</p> <p>Query: It is suggested that the marks for the Understanding of Work & Methodology section be increased to 40% in place of the Profiles of Personnel Constituting Project Team.</p>	<p>Amended. The revised evaluation of Technical Proposal may be read as under:-</p> <table border="1"> <thead> <tr> <th>Sr. No.</th> <th>Criteria</th> <th>Weightage (%)</th> </tr> </thead> <tbody> <tr> <td>1.</td> <td>Past relevant experience</td> <td>20</td> </tr> <tr> <td>2.</td> <td>Understanding of the project</td> <td>15</td> </tr> <tr> <td>3.</td> <td>Methodology</td> <td>25</td> </tr> <tr> <td>4.</td> <td>Profiles of key personnel consulting project team</td> <td>40</td> </tr> </tbody> </table>	Sr. No.	Criteria	Weightage (%)	1.	Past relevant experience	20	2.	Understanding of the project	15	3.	Methodology	25	4.	Profiles of key personnel consulting project team	40
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22.	M/s PWC	Original Clause: Project Manager/Other positions	Amended.															

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		<p>More than 8 years = 3 marks 8years = 1 marks Less than 8 years= Profile will not be considered for evaluation</p> <p>Query: It is suggested that a progressive scoring mechanism be adopted for the years of experience of the CVs and CVs with less than the threshold experience be granted lesser score instead.</p>	<p>The Evaluation Criteria for Resource Type “Project Manager” shall be read as under:-</p> <table border="1" data-bbox="1604 362 2593 667"> <thead> <tr> <th data-bbox="1604 362 2005 399">Evaluation Criteria</th> <th data-bbox="2005 362 2593 399">Description</th> </tr> </thead> <tbody> <tr> <td data-bbox="1604 399 2005 565">Total Years of Experience exceeding (E)</td> <td data-bbox="2005 399 2593 565">10 years or More than 10 years = 3 marks 9 years or less than 10 years = 2 Marks 8 years or less than 9 years = 1 marks Less than 8 years= Profile will not be considered for evaluation</td> </tr> <tr> <td data-bbox="1604 565 2005 667">Experience on e-Gov Projects</td> <td data-bbox="2005 565 2593 667">5 years or more than 5 years= 2 marks 4 years= 1 mark Less than 4 years= No marks</td> </tr> </tbody> </table> <p>The Evaluation Criteria for Resource Type “Software Expert” shall be read as under:-</p> <table border="1" data-bbox="1604 821 2593 1057"> <thead> <tr> <th data-bbox="1604 821 1967 859">Evaluation Criteria</th> <th data-bbox="1967 821 2593 859">Description</th> </tr> </thead> <tbody> <tr> <td data-bbox="1604 859 1967 1057">Total Years of Experience exceeding</td> <td data-bbox="1967 859 2593 1057">9 or More than 9 years= 5 marks 8 years or less than 9 years = 4 marks 7 years or less than 8 years = 3 marks 6 years or less than 7 years= 1 mark Less than 6 years = Profile will not be considered for evaluation</td> </tr> </tbody> </table> <p>The Evaluation Criteria for Resource Type “Hardware Expert” shall be read as under:-</p> <table border="1" data-bbox="1604 1211 2593 1411"> <thead> <tr> <th data-bbox="1604 1211 1967 1248">Evaluation Criteria</th> <th data-bbox="1967 1211 2593 1248">Description</th> </tr> </thead> <tbody> <tr> <td data-bbox="1604 1248 1967 1411">Total Years of Experience exceeding</td> <td data-bbox="1967 1248 2593 1411">9 or More than 9 years= 5 marks 8 years or less than 9 years = 4 marks 7 years or less than 8 years = 3 marks 6 years or less than 7 years = 1 mark Less than 6 years = Profile will not be</td> </tr> </tbody> </table>	Evaluation Criteria	Description	Total Years of Experience exceeding (E)	10 years or More than 10 years = 3 marks 9 years or less than 10 years = 2 Marks 8 years or less than 9 years = 1 marks Less than 8 years= Profile will not be considered for evaluation	Experience on e-Gov Projects	5 years or more than 5 years= 2 marks 4 years= 1 mark Less than 4 years= No marks	Evaluation Criteria	Description	Total Years of Experience exceeding	9 or More than 9 years= 5 marks 8 years or less than 9 years = 4 marks 7 years or less than 8 years = 3 marks 6 years or less than 7 years= 1 mark Less than 6 years = Profile will not be considered for evaluation	Evaluation Criteria	Description	Total Years of Experience exceeding	9 or More than 9 years= 5 marks 8 years or less than 9 years = 4 marks 7 years or less than 8 years = 3 marks 6 years or less than 7 years = 1 mark Less than 6 years = Profile will not be
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The Evaluation Criteria for Resource Type "Process Expert" shall be read as under:-											
Evaluation Criteria	Description										
Total Years of Experience exceeding	8 or More than 8 years= 5 marks 7 years or less than 8 years = 4 marks 6 years or less than 7 years = 3 marks 5 years or less than 6 years = 1 mark Less than 5 years = Profile will not be considered for evaluation										
23.	M/s PWC	<p>Original Clause: Project Manager/Other positions</p> <p>The experience scores for the CVs do not total up correctly.</p> <p>Query: The authority is requested to verify and share details on the maximum marks for each experience qualification and the total marks for experience/the resource.</p>	Amended. Please refer point/query no. 22 above.								
23.	M/s PWC	<p>Original Clause: Sub-consulting</p> <p>Query: The authority is requested to clarify if the consultant is allowed to onboard independent experts to deliver certain components as a part of this engagement.</p>	Please refer to query no. 19 above.								
24.	M/s PWC	<p>Original Clause at Page No. 10, 5 (e) 6 Payments Schedule:</p> <p>Deliverable 6: For providing assistance up to 6 months from effective date of agreement with successful bidder on the various Technical & other issues that may arise.</p> <p>Query: The authority is requested to provide clarity on details of assistance expected during this period by the consultant.</p>	Amended. Please refer query/point no. 4 for revised payment schedule.								
25.	M/s PWC	Original Clause at Page No. 5, Clause II- Design Scope of Work:	No change. However, bidder is required to make his own assessment for								

S. No.	Name of Companies	Queries	Clarifications
		<p>Submission of deliverable "Detailed Project Report" - T+14 (i.e., 6 weeks) Query: The 6 weeks timeline provided for submission of Detailed Project Report is inadequate and it is requested that the authority increase the timelines to 10 weeks.</p>	<p>engagement of sufficient number of resources for meeting the timelines as mentioned in the RFP document.</p>
26.	M/s KPMG	<p>Original Clause at Page No. 3, Section 1, Clause 10- Data Sheet: Proposals must be submitted no later than the following date and time: June 2, 2022, upto 3.00 PM. Query: It is requested to extend the bid submission time by 4 weeks i.e., 30-06-2022.</p>	<p>Proposals must be submitted no later than the following date and time: July 22, 2022 up to 3.00PM.</p>
27.	M/s KPMG	<p>Original Clause at Page No. 9, Section 2, Clause IV- Scope of Work, Deliverables, Timelines: Exit Management: Project Transaction Advisor Exit Management 1. Measure the project benefits as against the objectives and goals of the project 2. Prepare final project appraisal report covering project goals and objectives, implementation methodology used, project risk and mitigation strategies used, project achievements and failures, additional follow up action to be done by the department/ agency. Query: Management phase has not been defined in the scope of work. It is requested to define the 'Management Phase' as well as share the duration.</p>	<p>Please refer query no. 2 for Management Phase.</p>
28.	M/s KPMG	<p>Original Clause at Page No. 10, Section 5, Clause (e) - Percentage of Payment: Query: <ul style="list-style-type: none"> • Total Percentage of contract fees/Payment for all 6 activities add up to 85%, payment for rest of 15% is not mentioned in clause no (e) of Payment Schedule. • Payment terms is suggested to be separated out for Man-month based and </p>	<p>Please refer query no. 4 for revised payment schedule.</p>

S. No.	Name of Companies	Queries	Clarifications
		<p>deliverable based amount, therefore, two Formats Financial bids are to be provided in the RFP.</p> <p><u>Format 1: Man-month based</u> Bidders shall quote man-month rates for each individual expert for 6 months.</p> <p><u>Format 2: Deliverable based</u> Bidders shall quote total amounts for all the deliverable mentioned in the RFP. Total quoted amount by the bidder = Quoted amount for man-month (Format 1) + Quoted amount for deliverables (Format 2)</p>	
29.	M/s KPMG	<p>Original Clause at Page No. 15, Section 6, Clause 2 - Requirement of Transaction Advisor: Project Manager Experience: Should have been with the firm for the past at least 2 years.</p> <p>Query: It is requested to remove this requirement to ensure wider participation as this may result into restrictive criteria.</p>	Please refer to query no. 19 above.
30.	M/s KPMG	<p>Original Clause at Page No. 15, Section 9, Clause (a) 4- Evaluation and Selection Process:</p> <ul style="list-style-type: none"> • Experience Details of consulting for implementation of projects based on BOOT/PPP model each of value more than Rs.100 cr in last 5 years. <p>Query: Please confirm if the Project value of 100 Cr. mentioned in the clause is total capex/outlay value of the project and is not related to the consulting fees.</p>	It is clarified that Rs. 100 Cr. is the project cost and not the consulting fee.
31.		<p>Original Clause at Page No. 15, Section 9, Clause C- Evaluation and Selection Process:</p> <ul style="list-style-type: none"> • Detailed scoring system for the Project Manager: 	Amended. Please refer point/query no. 22 above.

S. No.	Name of Companies	Queries	Clarifications
		<p>I. Total Years of Experience exceeding: More than years = 3 marks 8years = 1 marks Less than 8 years= Profile will not be considered for evaluation.</p> <p>Experience on e-Gov Projects: 6 years= 2 marks 4 years= 1 marks Less than 4 years= No marks</p> <p>Query:</p> <ul style="list-style-type: none"> • We request you to modify the highlighted clause as under: • Total Years of Experience exceeding: More than 8 years = 3 marks 8years = 1 marks Less than 8 years= Profile will not be considered for evaluation. • It is requested to sync the experience of Project Manager in e- Governance projects. In Section 6: Requirement of Transaction Advisor on page no: 11 the desired experience of the Project Manager is at least 3 Years. Whereas in section Section: 6 to get minimum marks is 4 years. • We request you to modify the highlighted clause as under: Experience on e-Gov Projects: 5 years= 2 marks 3 years= 1 marks Less than 3 years= No marks 	